



Senior Municipal Bond Trader

About Us

Millennium Advisors, LLC is a technology-driven broker-dealer that trades in fixed income securities, including corporate and municipal bonds, mortgage-backed securities, and fixed income ETFs. Located in Charlotte, NC, Millennium consistently ranks as a top-ten dealer, by trade count, on most major electronic trading platforms. Our counterparties include institutional investors, banks, RIAs, insurance companies, and other broker dealers. At Millennium, we value a small company culture in which our employees work on an open trading floor to promote ongoing dialogue around system and business process improvements. Our current and planned platforms are and will continue to be built in-house by our talented team of employees who leverage the existing platforms every day.

The Role

We are seeking an experienced municipal securities trading professional to join our team. This individual will work closely with fellow municipal bond traders to assist in accurately responding to RFQs, diligently book trades, manage risk, maintain client relationships, and improve internal processes and proprietary pricing models. A successful candidate will help translate their strong understanding of the municipal market structure into impactful enhancements to our processes and pricing methodologies. Applicants must have outstanding communication, data analysis, and organizational skills.

Responsibilities Include:

- Actively manage a proprietary book of municipal bonds
- Develop and mature relationships with new and existing customers
- Propose workflow, pricing methodologies, and business process enhancements and features
- Contribute to desk understanding of market structure
- Develop new and iterate on desk trading strategies

Required Qualifications:

- 5+ years of municipal trading experience
- Active FINRA Licenses

Preferred Qualifications:

- Coding Experience with Python and MySQL/PostGres
- Understanding of statistical/ML techniques and their application in fixed income pricing

Compensation and Benefits

In return for long-term commitment, we offer competitive compensation, including base pay and incentive compensation (which can include equity in the firm, subject to compensation agreements) and relocation assistance. Benefits include daily breakfast and catered lunch, monthly massages, paid time off, various leaves, company-sponsored medical and dental plans, long-term disability coverage, as well as a 401(k) plan with company matching contributions.

Culture

At Millennium, you will work with intelligent, ambitious, friendly, and positive individuals. We are proud of the team and culture we have built. The office hosts amenities and activities to give our team members opportunities to get to know one another and build meaningful relationships. We have a



casual dress code, and our office sports pool and ping pong tables, music, group dining tables, and various comfortable meeting areas for collaboration.

This is an on-site role in Charlotte, NC.

Interested candidates should send resumes to recruiting@millenniumadvisors.com.